



Member Benefit: Energy Alliance Program

The Chamber Energy Alliance Program is a member benefit program sponsored by the Greater Binghamton Chamber and other Chambers throughout New York State. **Participating in the Alliance allows Chamber members to benefit from the purchasing power of a large group to reduce their electricity and natural gas costs.**

The first Greater Binghamton Chamber members to benefit from the purchase of electricity and natural gas through the Alliance began service late in the third quarter of 2002. The **SAVINGS** realized by participating members since the program's inception is estimated at \$ 500,000. Individual member savings range from 3 to 5%. Member businesses may also sponsor employee participation in the Energy Alliance Program.

New in 2008

We are pleased to inform you that we have endorsed a new electricity pricing plan for NYSEG utility customers through our Energy AllianceSM program. As you know from publicity and you may have seen from NYSEG utility, the Voice Your Choice program has changed, and has now been extended until the end of 2010. Working with our consultants at EnergyNext, Inc., we strived to develop a plan to maximize your savings under the new program, and we are pleased to say we have such a plan to bring to you today.

With this pricing proposal, Energetix/NYSEG Solutions, Inc. will continue as our endorsed supplier for the coming period, calendar year 2008. Their offer guarantees stable pricing and maximized savings. In addition, their customer service and responsiveness to our participants has been excellent.

Guaranteed Savings with Fixed Price Option

The 2008 fixed priced rates offered by Energetix / NYSEG Solutions guarantee about a 5% savings versus the NYSEG utility fixed price option. Most taxable business customers will save an additional 4% to 5%, bringing total savings to nearly 10% compared with full service utility rates. We have therefore recommended that Energetix / NYSEG Solutions renew current customers' accounts to this new fixed price for 2008. In addition to guaranteed savings, this fixed pricing will stabilize your costs, and eliminate the risk of future market volatility.

If you are an existing Energetix/NYSEG Solutions customer, you do not need to do anything in response to the Voice Your Choice mailings, and you do not need to do anything to obtain the Energetix / NYSEG Solutions new fixed price. Energetix/NSI will take care of enrolling you in the rate plan that will bring you the maximum rate savings, tax savings, and stability available. If you wish to select a rate plan other than the fixed price, on your own, you may of course do so by contacting Nicole Duris at Energetix / NYSEG Solutions at (585) 463-3614.

If you are a new participant in the Energy AllianceSM program, you can start saving and stabilizing your costs by executing the Energetix/NYSEG Solutions agreement.

Download the Energy Alliance Participation Form on the next page and send to the Chamber. Within a few weeks after submission of your participation authorization form, you will receive a pricing offer, estimate of savings and contract for your consideration. **If you have questions, please call the Chamber's energy consultant (Gordon Boyd) at Energy Next, Inc. (518-580-0244).**

Greater Binghamton Chamber Energy Alliance
 (A Program of the Greater Binghamton Chamber of Commerce, Inc.)

Participation Authorization

Yes, we are interested in procuring energy supplies and services through the **Greater Binghamton Chamber Energy Alliance** (“Alliance”). In signing below, I am indicating our consent and authorization:

1. For our electric and/or gas utilities to provide data (which will be kept confidential) about our energy usage and costs that may be requested by the Alliance, its consultants (EnergyNext, Inc.), and/or selected suppliers;
2. For the Alliance to include the name listed as a potential power purchaser for the purposes of supporting competitive bid documents to be issued by the Alliance to providers of energy supplies and services.

I understand that the execution of this Participation Authorization is NOT a commitment by this organization, nor an obligation to contract for electricity or natural gas through or in conjunction with the Alliance. No commitment or obligation will be required until a pricing offer and agreement is presented and accepted by me.

Organization _____

Address _____

City _____ State _____ Zip _____

Contact person _____ Title _____

Phone _____ Fax _____ e-mail _____

Is your account exempt from paying sales tax? YES NO

Is your property located in an Empire Zone? YES NO

Please send information on renewable energy. YES NO

The following information may be obtained from your monthly bill. Attach extra sheets if necessary:

Electric Utility _____ Electric Supplier* _____
 (*Only if it is a company other than your local utility)

Account Number(s) NYSEG customers provide POD Number(s)	Service Location(s) (only if different from above)	Service or Rate Class (from bill, e.g. “general service”)
_____	_____	_____
_____	_____	_____

Gas Utility _____ Gas Supplier* _____
 (*Only if it is a company other than your local utility)

Account Number(s) NYSEG customers provide POD Number(s)	Service Location(s) (only if different from above)	Service or Rate Class (from bill, e.g. “general service”)
_____	_____	_____
_____	_____	_____

Signature _____ Title _____ Date _____

Please return this form to Greater Binghamton Chamber of Commerce, Inc.
 49 Court Street, Binghamton, NY 13901; or Fax: **607-722-4513**
If you have questions, please call EnergyNext, Inc. at 518-580-9244.